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## WHAT IS CLAIMED IS:

- 1. A method for the estimation of component surplus in assemble-to-order manufacturing operations, the method comprising the steps of:
  - a) identifying each component required to produce a product;
  - b) defining a planned level for each component, the planned level defining the quantity at which the component is expected to be available;
    - c) defining a vector of connect rates for the components;
  - d) defining an uncancelable level for each component, the uncancelable level defining the quantity of the component that cannot be liquidated without charge;
    - e) assuming that a selected component is available at its uncancelable level;
  - f) assuming that all non-selected components are available at their respective planned levels;
    - g) estimating the mean production for the product; and
  - h) computing the expected surplus for the selected component using the mean production, the uncancelable level the selected component and the vector of connect rates.